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## THE SALESBIRD



CreateSpace Independent Publishing Platform. Paperback. Book Condition: New. This item is printed on demand. Paperback. 130 pages. Dimensions: 9.0in. x 6.0in. x 0.3in. In working with thousands of businesses, I have found that typical sales crews can be divided into one of four types: Ducks, Seagulls, Pelicans and Eagles. The first two bring down an organization while the latter two are the builders and profit centers of the sales force. In this fresh perspective book, author Rick Brewer shares some brutal...

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- Authored by Rick Brewer
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